



Who are we?

Opes is one of the leading legal technology consultancies in the UK. Established in 2005 and a long-time official Elite Partner, we have built an unrivalled 360° service portfolio covering projects, development and training across the 3E, Enterprise and Envision system range. In recent years we have also developed additional capabilities around the Intapp product range.

We work primarily across the UK Top 200 but have also undertaken projects for Am Law 100 firms, and are often involved in global office initiatives. Our work often takes us to the very heart of a firm's systems and IT decision-making, affording us an in-depth understanding of operational dynamics, constraints, challenges and opportunities.

What services can we offer?

Our primary focus is on the Intapp Open, Flow and Integrate products. With our Open certification, accumulated know-how and experience, and consulting flexibility we can work with our clients however they prefer – from complete end-to-end management of an entire project or judicious supplementing of resources wherever necessary.

What have we done and who for?

Opes boasts sound credentials when it comes to delivery in the field, with a number of fully referenceable projects that we are confident will illustrate our capabilities and capacity.

- Clyde & Co – development of Open solution for new business intake that integrates directly with Elite 3E

- Weightmans and Stewarts Law - use of Integrate to link 3E with subsystems such as InterAction
- Fieldfisher, BLP, Withers, CMS Cameron McKenna - use of Integrate to get Chrome River talking to Enterprise
- Clyde & Co - integration of Intapp Time with Elite 3E
- Taylor Wessing - use of Integrate in a data conversion project for German and Dutch offices

Who's on the team?

One of our great strengths is the quality of our personnel. Time served at the legal coalface, highly specialised knowledge, positive, pragmatic attitudes, they're all hallmarks of Opes consultants and so we bring a lot of people power to every project.

The core team comprises Al Gordon, an Integrate developer of five years experience; Will Healey and Ash Nanda, both recently Intapp Open certified, and all ably supported by Opes founder Kevin Smith who started the partnership with Integrate developments seven years ago. The team has a proven track record working across the Integrate, Open, Flow and Time products.